

**Profit & Loss**

**Fiscal Year 2019 - 2020**

**30-Sep-19**

	2019 Q2 Apr-Jun	2019 Q3 Jul-Sep	2019 Q3 Oct-Dec	2020 Q1 Jan-Mar	Fiscal YTD	Budget	Var
<b>INCOME</b>							
<b>Membership</b>							
Basic	\$ 2,400.00	\$ 1,429.27			\$ 3,829.27	\$ 8,800.00	44%
Emeritus		\$ 50.00			\$ 50.00	\$ 150.00	33%
Find an Indexer	\$ 900.00	\$ 604.64			\$ 1,504.64	\$ 3,190.00	47%
Institutional	\$ 125.00				\$ 125.00	\$ 625.00	20%
Institutional-International	\$ 10.00				\$ 10.00	\$ 135.00	7%
International	\$ 220.00	\$ 480.00			\$ 700.00	\$ 1,440.00	49%
Student					\$ -	\$ 80.00	0%
<b>Total Membership</b>	<b>\$ 3,655.00</b>	<b>\$ 2,563.91</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 6,218.91</b>	<b>\$ 14,420.00</b>	<b>43%</b>
<b>Other Income</b>							
Advertising - Bulletin					\$ -	\$ 270.00	0%
Award E-D entrance					\$ -	\$ 90.00	0%
Indexing Booklet (Burek)					\$ -	\$ 25.00	0%
Maggie pins					\$ -	\$ 25.00	0%
Mentorship program					\$ -	\$ 400.00	0%
<b>Total Other Income</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 810.00</b>	<b>0%</b>
<b>TOTAL INCOME</b>	<b>\$ 3,655.00</b>	<b>\$ 2,563.91</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 6,218.91</b>	<b>\$ 15,230.00</b>	<b>41%</b>
<b>EXPENSES</b>							
<b>Awards</b>							
Banquet tickets (E-D award winner)					\$ -	\$ 126.00	0%
Frames, certificates, etc.	\$ 114.32				\$ 114.32	\$ 120.00	95%
<b>Total Awards</b>	<b>\$ 114.32</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 114.32</b>	<b>\$ 246.00</b>	<b>46%</b>
<b>Bulletin</b>							
InDesign	\$ 48.94				\$ 48.94	\$ 150.00	33%
Paypal fees					\$ -	\$ 10.00	0%
Postage	\$ 22.65				\$ 22.65	\$ 125.00	18%
Printing	\$ 102.39				\$ 102.39	\$ 450.00	23%
<b>Total Bulletin</b>	<b>\$ 173.98</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 173.98</b>	<b>\$ 735.00</b>	<b>24%</b>
<b>Executive Expenses</b>							
International liaison travel		\$ 834.60			\$ 834.60	\$ 800.00	104%
Executive Meetings	\$ 1,599.59				\$ 1,599.59	\$ 1,100.00	145%
Regional meetings # Members					\$ -		
Central					\$ -	\$ 150.00	0%
Eastern					\$ -	\$ 150.00	0%
Prairies & Northern					\$ -	\$ 150.00	0%
British Columbia					\$ -	\$ 150.00	0%
<b>Total Executive Expenses</b>	<b>\$ 1,599.59</b>	<b>\$ 834.60</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 2,434.19</b>	<b>\$ 2,500.00</b>	<b>97%</b>
<b>Membership expenses</b>							
Mentorship program					\$ -	\$ 360.00	0%
Newcomer's Selection					\$ -	\$ 128.00	0%
The Indexer	\$ 3,673.30	\$ 1,697.84			\$ 5,371.14	\$ 7,600.00	71%
<b>Total Membership expenses</b>	<b>\$ 3,673.30</b>	<b>\$ 1,697.84</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 5,371.14</b>	<b>\$ 8,088.00</b>	<b>66%</b>

Account Balances September 30, 2019	
Cash Account	\$ 17,740.60
GICs	\$ 19,464.79
Stripe	\$ -
<b>Total</b>	<b>\$ 37,205.39</b>

Profit & Loss - 2019 Conference Detail	
<b>INCOME</b>	
Banquet	\$ 2,331.00
Advertising	\$ 75.00
Registrations	
Members	\$ 12,594.00
Non-members	\$ 688.00
Presenters	\$ 606.00
Non-early bird	\$ 699.00
Total Registrations	\$ 14,587.00
Workshop	\$ 2,205.00
<b>TOTAL INCOME</b>	<b>\$ 19,198.00</b>
<b>EXPENSES</b>	
Bags and swag	\$ 248.85
Banquet	\$ 3,087.61
Handouts	\$ 148.16
Miscellaneous	\$ 194.47
PayPal/Stripe fees	\$ 520.17
Printing	\$ 214.22
Speaker Appreciation	\$ 417.68
Venue	\$ 9,621.29
Workshop	\$ 1,957.43
<b>TOTAL EXPENSES</b>	<b>\$ 16,409.88</b>
<b>NET PROFIT/LOSS</b>	<b>\$ 2,788.12</b>

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**30-Sep-19**

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<b>Miscellaneous expenses</b>					\$	150.00	
<b>Operating expenses</b>							
Bank service charges	\$ 15.00	\$ 10.50		\$	25.50	\$ 100.00	26%
Stripe merchant fees	\$ 108.61	\$ 75.75		\$	184.36	\$ 340.00	54%
Postage, Mailing Service		\$ 11.29		\$	11.29	\$ 35.00	32%
Printing and Copying		\$ 45.14		\$	45.14	\$ 60.00	75%
Supplies				\$	-	\$ 25.00	0%
<b>Total Operating expenses</b>	\$ 123.61	\$ 142.68	\$ -	\$ -	\$ 266.29	\$ 560.00	48%
<b>Promotion</b>							
Association memberships, etc.	\$ 415.28			\$	415.28	\$ 400.00	104%
Corporate branding		\$ 40.25		\$	40.25	\$ 100.00	40%
Word on the Street	\$ 169.50			\$	169.50	\$ 250.00	68%
<b>Total Promotion</b>	\$ 584.78	\$ 40.25	\$ -	\$ -	\$ 625.03	\$ 750.00	83%
<b>Software &lt; \$500</b>							
QuickBooks Online	\$ 91.53	\$ 91.53		\$	183.06	\$ 260.00	70%
Zoom				\$	-	\$ 240.00	0%
<b>Total Software</b>	\$ 91.53	\$ 91.53	\$ -	\$ -	\$ 183.06	\$ 500.00	37%
<b>Translation</b>							
Awards				\$	-	\$ 50.00	0%
Bulletin				\$	-	\$ 700.00	0%
ISC Documents				\$	-	\$ 304.00	0%
Website				\$	-	\$ 85.00	0%
<b>Total Translation</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,139.00	0%
<b>Volunteer Appreciation</b>	\$ 24.85				\$ 24.85	\$ 100.00	25%
<b>Website and Listservs</b>					\$ -		
Hosting		\$ 251.37		\$	251.37	\$ 275.00	91%
Maintenance (including plugins)	\$ 54.18			\$	54.18	\$ 269.00	20%
Web Networks		\$ 170.00		\$	170.00	\$ 155.00	110%
<b>Total Website and Listservs</b>	\$ 54.18	\$ 421.37	\$ -	\$ -	\$ 475.55	\$ 699.00	68%
<b>TOTAL EXPENSES</b>	\$ 6,440.14	\$ 3,228.27	\$ -	\$ -	\$ 9,668.41	\$ 16,606.00	58%
Accrued Interest	\$ 24.22				\$ 24.22	\$ 62.00	39%
<b>NET OPERATING PROFIT/LOSS</b>	\$ (2,760.92)	\$ (664.36)	\$ -	\$ -	\$ (3,425.28)	\$ (1,314.00)	261%
<b>Extraordinary Expenses</b>							
Conference keynote speakers	\$ 1,276.00			\$	1,276.00	\$ 1,300.00	
TIDE Bursary				\$	-	\$ 1,500.00	
Regional Rep supplement				\$	-	\$ 600.00	
Archival material expenses		\$ 153.44		\$	153.44	\$ 400.00	
TIDE webinar				\$	-	\$ 250.00	
<b>Total Extraordinary</b>	\$ 1,276.00	\$ 153.44	\$ -	\$ -	\$ 1,429.44	\$ 4,050.00	35%
<b>NET BEFORE CONFERENCE</b>	\$ (4,036.92)	\$ (817.80)	\$ -	\$ -	\$ (4,854.72)	\$ (5,364.00)	91%
<b>Conference Net</b>	\$ 2,788.12				\$ 2,788.12	\$ -	
<b>NET PROFIT/LOSS</b>	\$ (1,248.80)	\$ (817.80)	\$ -	\$ -	\$ (2,066.60)	\$ (5,364.00)	39%

Account Balances  
September 30, 2019